

Who We Are

The Small Business Development Center (SBDC) is a professional management counseling/training service funded by North Central Texas College and the U.S. Small Business Administration.

The SBDC is designed to provide potential and existing businesses in Denton, Cooke, and Montague counties with practical assistance needed to survive, grow and prosper. The SBDC program is part of a nationwide system that links the resources of federal, state and local government to those of colleges, universities and the private sector to meet the specialized and complex needs of small businesses. Counseling and services are provided by qualified professionals.



Small businesses represent the fastest growing segment in the U.S. economy. However, successful small businesses face constant challenges. Customers' needs and expectations are ever-changing, technology is growing and becoming readily available and competition is fierce. In today's dynamic marketplace, the key to success

lies in exceeding customer expectations and optimizing your company's resources. The North Central Texas College Small Business Development Center (SBDC) can help you find your competitive edge. Qualified professionals with access to a wide range of information and resources offer their assistance in making strategic business decisions.

What We Do

COUNSELING

The SBDC offers FREE individual counseling in such areas as new business feasibility and start-up, business plan preparation, financial management, and general management strategies for small businesses engaged in retail, service, manufacturing and wholesale industries. Counseling services are available for start-up and existing businesses, as well as for individuals who would like to go into business. Counseling is provided through one-on-one sessions.

TRAINING

The SBDC offers free and low cost workshops, seminars and courses geared to the needs of small businesses. Utilizing qualified professionals recruited from the business world, the SBDC provides hands-on, expert instruction on varied business topics, such as introductory topics for those planning to start a business to more advanced topics aimed at the experienced small business owner.

INFORMATION

The SBDC has access to a wide range of information for business success. Let us give you that extra advantage needed in today's competitive business environment. The SBDC can provide businesses with information concerning contracting with government, international trade, intellectual property protection and technology transfer.

In your first meeting with a counselor, we explore options available to meet your business needs. The SBDC's professional focus is hands-on counseling, so that you will be guided and trained in the areas of assistance required, rather than doing the work for the client. Together, you and the counselor discuss a plan of action. Further discussions and/or a visit to your place of business by the counselor will help define your objectives and develop a strategy to achieve them.

How We Can Help You

If You Own An Established Business, We Can Help You In These Areas:

- seek capital for expansion or a line of credit
- conduct financial analysis and improve profitability
- develop competitive strategies
- cope with government regulation and taxes
- develop a business plan
- provide industry-specific analysis
- understand & secure loans / other sources of capital
- keep abreast of current technology
- research suppliers and customer leads from a 16,000,000 + business databank



If You Are Planning Your Business Start-Up, We Can Help:

- determine the feasibility of a new business concept
- develop a business plan
- seek sources of start-up funds
- obtain necessary licenses and permits
- locate the necessary suppliers
- help in determining your legal entity
- evaluation the purchase of a franchise or existing business

APPOINTMENTS

The SBDC's services are completely confidential and available at no cost to all residents of the service area. Appointments are requested to ensure quality time for our clients.

Schedule Your Free Appointment

940.498.6470

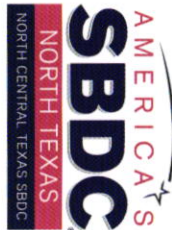
The North Central Texas SBDC is partially funded under Cooperation Agreement SBA HQ-17-B-0002 by the U.S. Small Business Administration. The Support given by the U.S. Small Business Administration through such funding does not constitute an express or implied endorsement of any of the co-sponsor(s) or participant's opinions, findings, conclusions, recommendations, products or services. North Central Texas SBDC are equal opportunity institutions and provide educational and employment opportunities without discrimination of race, color, religion, sex, age, national origin, disability, or veteran status. Reasonable accommodations will be made to those individuals with disabilities, as well as to clients with limited English proficiency, who request such accommodations in advance.



Information •
Software • Books
Available at the SBDC's
Business Information Center
(BIC) with Free Client Access!

- IBIS Reports
- Reference USA
- Demographics Now
- Handbook of Management
- Key Management Ratios
- Franchise Information
- Exporting from the United States
- Industrious CFO
- Live Plan Pro
- Aluminum Standards & Data
- How To Succeed with your Own Construction Business
- Construction Forms & Contracts
- Small Business Sourcebook

DEDICATED TO HELPING BUSINESSES SUCCEED

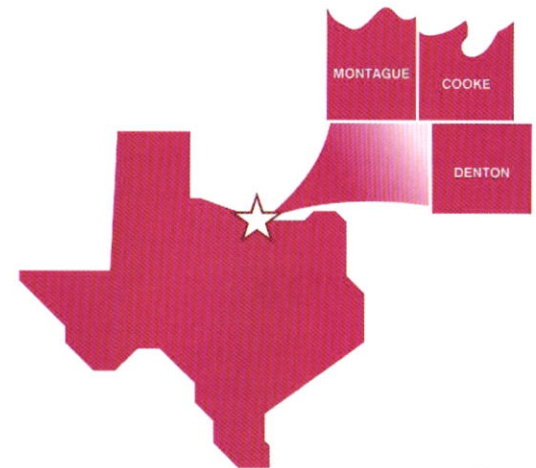


North Central Texas
Small Business
Development Center



Start, Sustain and Grow Your Business

*Providing small businesses with **practical assistance** needed to survive, grow, and prosper through free business counseling, information and low cost seminars.*



We Service Denton, Cooke
and Montague Counties

Where We Are

The Small Business Development Center locations:

Corinth Location
1404 N. Corinth Street
Pinnell Square, Suite 308
Corinth, TX 76208

Denton Location
Denton Chamber
of Commerce
414 W. Parkway
Denton, TX 76201

Lewisville Location
Lewisville Chamber
of Commerce
551 N. Valley Parkway
Lewisville, TX 75067

Gainesville Location
Gainesville Chamber
of Commerce
311 S. Weaver Street
Gainesville, TX 76240